

Qualification for Requirement

Qualification of bidder will be based on meeting the minimum pass/fail criteria specified below regarding the Bidder's Technical Experience and Financial Position as demonstrated by the Bidder's responses in the corresponding Bid Schedules. The bid can be submitted by A Qualified manufacturer meeting the specified Qualifying Requirements.

The Purchaser may assess the capacity and capability of the bidder, to ascertain that the bidder can successfully execute the scope of work covered under the package within stipulated completion period. The assessment shall inter-alia include (i) document verification; (ii) bidder's works/ manufacturing facilities visit; (iii) manufacturing capacity, details of work executed, works in hand, anticipated in future & the balance capacity available for the present scope of work; (iv) details of plant and machinery, manufacturing and testing facilities, manpower and financial resources; (v) details of quality system in place; (vi) past experience and performance; (vii) customer feedback; (viii) Banker's feedback etc.

POWERGRID reserves the right to waive minor deviations if they do not materially affect the capability of the Bidder to perform the contract.

Technical Experience
<p>The Bidders must have designed, manufactured, supplied and commissioned IEC 61850 based Control & Relay Panels along with Bay Control Units which must have been in satisfactory operation# on 220KV or above Voltage level in power sector units / reputed private power utilities for at least two (2) years as on the date of bid opening within preceding 7 years. Documentary evidence in this regard to be enclosed in the form of satisfactory performance certificates.</p> <p>The offered numerical relays and BCU in the Control and Relay Panel should have been already type tested as per relevant clause given in Technical specification.</p> <p>The Bidder must have established repair, testing facilities for Control, Relay & Protection System in India.</p>
<p>In case bidder is a holding company, the technical experience referred above shall be of that holding company only (i.e. excluding its subsidiary/group companies). In case bidder is a subsidiary of a holding company, the technical experience referred above shall be of that subsidiary company only (i.e. excluding its holding company).</p>
<p><i>#satisfactory operation means certificate issued by the Employer certifying the operation without any adverse remark.</i></p>

Financial Position

For the purpose of this particular bid, bidders shall meet the following criteria: -

- a. Net worth for last 3 financial years should be positive.
- b. Minimum Average Annual Turnover@ (MAAT) for best three years i.e. 36 months out of last five financial years of the bidder should be:

Rs. 13.26 Crore

@ Annual Gross Revenue from operations/Gross operating income as incorporated in the profit & loss account excluding Other Income.

- c. Bidder shall have liquid assets (L.A) or/and evidence of access to or availability of credit facilities of not less than **Rs. 2.21 Crore**

In case bidder is a holding company, the financial position criteria referred to in clause above shall be of that holding company only (i.e. excluding its subsidiary/ group companies). In case bidder is a subsidiary of a holding company, the financial position criteria referred above shall be of that subsidiary company only (i.e. excluding its holding company).

Note-3: Relaxation for Start-Ups^/ MSEs for Financial Position

Start-Ups^/ MSEs shall also be considered qualified if they meet Eighty (80) % of the requirement specified at Para b) & c) above in Financial Position.

^ Start-Ups as defined by DPIIT, applicable as on the originally scheduled date of bid opening.